THE 3I LEADERSHIP LAB

Executive Voice & Decision Clarity Audit • Smarti Mehta

CONFIDENTIAL BENCHMARK

TARGET CANDIDATE	CORE METHODOLOGY	DESIRED OUTCOME
Executives & Emerging Leaders	Intuition, Insight & Intention	Assertive Presence & Impact

Official Performance Tiers & Diagnostic Thresholds

The Executive Voice & Decision Clarity Audit measures 10 critical operational dimensions across intuitive judgment, room reading, and vocal authority.

TIER & SCORE RANGE	BEHAVIORAL PATTERN	CORE PRESCRIPTION
Tier 1: Hesitant Contributor (Score: 0 to 45%)	Silenced by imposter fear, second-guesses strategic instincts, apologetic language.	Install 3-Second Intuition Rule. Strip apologetic qualifiers from all communications.
Tier 2: Emerging Influencer (Score: 46 to 75%)	Respected technically, but inconsistent in boardroom impact and vulnerable to interruptions.	Executive brevity protocol. Grounded somatic pause during meetings. Power center mapping.
Tier 3: Sovereign Executive (Score: 76 to 100%)	Commanding vocal resonance, effortless boundary enforcement, rapid decision velocity.	Systematize institutional sponsorship. Scale cross-functional consensus architecture.

THE 10 STRATEGIC LEADERSHIP CHECKPOINTS

- ✓ **01. Intuition Calibration:** Capability to trust immediate strategic instincts over prolonged analysis paralysis.
- ✓ **02. Fear vs. Instinct Filter:** Rapid discernment protocol separating authentic risk signals from imposter hesitation.
- ✓ **03. Decision Velocity Under Ambiguity:** High-speed strategic commitment when operating with incomplete datasets.
- ✓ **04. Stakeholder Insight Mapping:** Systematically profiling unspoken political agendas and power currents prior to meeting entry.
- ✓ **05. Floor Control & Interruption Poise:** Holding physical posture and sovereign calm when interrupted without defensive agitation.
- ✓ **06. Real-Time Room Calibration:** Sensing disengagement instantly and pivoting to address unvoiced resistance transparently.

✓ **07. Headline-First Executive Brevity:** Communicating bottom-line conclusions first without preliminary operational clutter.

✓ **08. Somatic Grounding & Vocal Gravitas:** Diaphragmatic resonance and comfortable pauses that command room attention.

✓ **09. Credit Sovereignty & Boundaries:** Graceful and immediate reclamation of original ideas without emotional hostility.

✓ **10. Unshakeable Follow-Through Architecture:** Securing public commitments and written single-point ownership on the spot.

Ready to Move From Overlooked to Unshakeable?

Schedule your 1:1 Strategic Clarity Session with Smarti Mehta to debrief your diagnostic findings and build your personalized executive voice playbook.

Direct Access: https://calendly.com/coachsmrati/clarity